THE TRUE COST

of Healthcare Associated Infections



A HOLISTIC VIEW OF THE HAI ISSUE



Healthcare Associated Infections (HAIs) cost the healthcare industry up to

\$46 Billion Per Year

The average cost of a HAI to a hospital is



■ \$50K PER BED² <



of Hospitals in the US³ 5,600+

Average Hospital × 180

Total Beds in the US3 900,000+

A hospital with 180 beds has a potential cost of

9 Million

Total amount of **HAI related expenses** hospitals are likely to recover

for care from "preventable" events while a patient is hospitalized.4



Private insurers are following suit.

Average Hospital Stay

without HAI Complications 4.4 Davs

with HAI Complications \$192,000° **19.7 Days**⁶

540% Costlier

the Hospital Itself \$35,000

Average Cost of a Hospital Stay to

Average Hospital Stay

447% Longer

HAIs are the most common cause for the complication

and extension of a hospital stay...and there are

1.7 Million HAIs Per Year



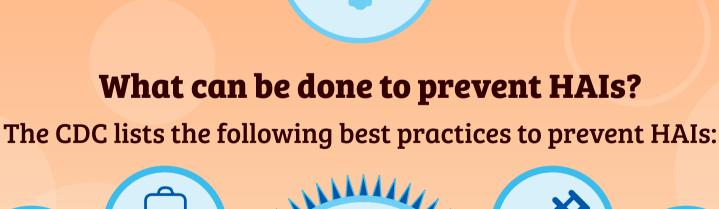


deaths per year



additional days hospitalized







Above all, the CDC recommends strictly following proper hand hygiene as the best method and first line of defense in the fight

and hygiene solutions for away-from-home settings. Our broad portfolio includes hand cleaning, handwashing, hand sanitizing and skin care formulas under the GOJO GOJO®, PURELL® and PROVON® brand names. GOJO formulas use the latest advances in the science of skin care. GOJO is known for state-of-the-art dispensing technology, engineered with attention to design and functionality. Our complete programs promote healthy behaviors for hand hygiene, skin care and, in critical environments, compliance.

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http://www.cdc.gov/HAI/pdfs/hai/Scott_CostPaper.pdf

http://www.phc4.org/reports/hai/07/docs/hai2007report.pdf

1 CDC - The Direct Medical Costs of Healthcare-Associated Infections in U.S. Hospitals and the Benefits of Prevention

GOJO Industries, Inc. is the leading global producer and marketer of skin health

2 NIH.Gov health care-associated infections: a meta-analysis of costs and financial impact on the US health care system: http://www.ncbi.nlm.nih.gov/pubmed/23999949 3 Fast Facts AHA Hospital Statistics, 2015 edition:

http://www.aha.org/research/rc/stat-studies/fast-facts.shtml 4 2013 Medicare Non-Payment of Hospital-Acquired Infections: Infection Rates Three Years Post Implementation: https://www.cms.gov/mmrr/Downloads/MMRR2013_003_03_a08.pdf 5 Patient Care Link: Healthcare-Acquired Infections (HAIs):

http://www.patientcarelink.org/Improving-Patient-Care/HospitalAcquired-Infections-HAI.aspx 6 Hospital-Acquired Infections in Pennsylvania." Pennsylvania Healthcare Cost Containment Council. 2009.